

Pablo Fallocca



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Marbella, Málaga, España

Dual Citizenship, Argentinian and Italian

OBJETIVE

- PGA of Argentina Profesional Instructor and Real Federation Española de golf professional member seeking for a position that will allow me to develop my knowledge in the golf business, my basic strengths are based on a very good interpersonal communication skills, experience in junior programs working with kids and programs for the incorporation of new players.
- Experience developing programs for the inclusion to the golf of children living in poverty conditions and incorporate many people to the world of golf who are low-middle-class workers. Always looking to learn and contribute to the growth of golf.
- Player development and Teaching and Coaching

PROFESIONAL ATRIBUTES

Bi-Lingual (English-Spanish)

Hard Working

Friendly

Cordial

Consistent

Quick learner

Honest

Ambitious

Motivator

Dedicated

PROFESSIONAL EXPERIENCE

UPCN Golf- Head Pro-2011-2016

La Plata, Buenos Aires, Argentina

- My job as head pro at UPCN golf was mainly to initiate in the world of golf to more than 200 workers of a guild and to be the first national antecedent in that task.
- Devise and organize a project that allows the working class to have access to the practice of this sport.
- Organize the first golf school for children son of members of the union and through this was introduced to the sport to more than 50 children who without this initiative could never have practiced this sport.
- After the above mentioned manage the introduction of 40 children to the world of golf belonging to neighborhoods with very low economic resources, this allowed the children to enroll in the Argentine Golf Association and thus play in different golf courses of the region and compete in metropolitan tournaments. This way several regional champions were created, but most importantly, they generated new young players.
- Increase of the customer's clientele through the introduction of a loyalty program.
- Driving range manager.
- Organized and administered golf events and local tournaments.
- Create a radio program on golf at the local radio station
- Generate a project to bring high school kids to a weekly golf clinic

Haras del sur Golf Instructor. 2010-2012

Buenos Aires, Argentina

- Driving range manager
- Golf Instructor

Estudiantes de La Plata Golf Club, golf pro assistant.2005-2007

La Plata, Buenos Aires, Argentina

- Driving range manager
- Golf Pro assistant in Junior programs
- Golf Instructor
- Service golf club repair

EDUCATION AND CERTIFICATION

PGA of Argentina member

TPG Tour of Argentina member 2016

TPI Certified Level 1 Golf Instructor

Courses and seminars

Seminar on physical preparation applied to golf, Argentinian Golf Assosiation
Seminars for the development of Junior Programs, Argentinian Golf Assosiation
Seminar Applied Science to Golf, PGA of Argentina

Education

Speak English

Bachelor in Tourism

Bachelor in international trade, National University of Quilmes
Customs technician, ICIA Institute

PROFESSIONAL STRENGTHS

Bi-lingual in English and Spanish

Like to interact with different cultures

Microsoft Office Proficient

Player development programs: Women, adults, kids.

V1 Software

Teaching History

My history teaching golf it is similar to my history as player, almost for accident started to playing at the age of 9, accidentally looking behind the fence, and approach to ask if could learn, nobody in my family was playing, which was something furthermore complicated. From this moment i never left it. Started to help my coach when I was 15 in his junior program and from there i learn the different stages of the apprenticeship and to develop different models to teach. I am enthusiast and I like to investigate on all kinds of technology, philosophies, and training aids. Within my convictions i think, as Andrew Rice says: Technical knowledge it is not what a coach should say to a golfer, but what a coach should know before deciding what to say to a golfer.

